

## CASE STUDY ON PRODUCTIVITY IMPROVEMENT

Improvement story of cost reduction by improving equipment productivity BACKGROUND ☐ The organization was involved food processing and had round the clock operation ☐ A large number of manpower were involved ☐ Productivity trends had a large variation ☐ The average productivity were way below the target ☐ The Top Management wanted to work on productivity and improve the profitability **CUSTOMER PROFILE** ☐ A leading company in India engaged in processed food products and agro commodities including frozen meat, processed fruit etc. ☐ The company has 12 locations and exports to over 85 countries across globe **CHALLENGE** ☐ The production had a piece rate agreement with contract worker agency ☐ Workers were used to work in a particular fashion and management did not have much interference ☐ Management did not interfere much in working hour as the only objective was to meet the production target ☐ For management the opportunity to improve productivity was minimal and with increase in production cost was bound to increase. Contract agency demanded price increase year on year citing increase in wages of workers SOLUTION A complete study on loss hour was conducted such as startup loss, stop loss, minor stoppage etc. The 16 major loss concept from TPM was used for the purpose ☐ Key equipment breakdowns were addressed by replacement of critical spare parts, over-haul etc. Also the equipment maintenance systems were improved with CLIT, WI, SOP, training plan ☐ Line balancing was studied using Takt-time and bottleneck operation identified.  $\hfill \Box$  Work method was studied and all opportunities to reduce cycle time was listed ☐ A projected productivity and the man hour required was calculated ☐ The contract agency was renegotiated for the cost ☐ The company shifted from piece rate functioning to daily man-power requirement ☐ Initially there was a drop in productivity but gradually it started moving up with the section incharge asking them to follow the working SOP **BENEFIT** ☐ The productivity improved by 12% to 29% in different sections were achieved ☐ This gave the company benefit on one location as Rs. 45 Mn ☐ Equipment breakdown reduced with systems in place ☐ SOP, WI and CLIT implemented ☐ Staff became more aware of concept of productivity and major losses, and 8 wastes of lean and they continued the improvement journey even after the project submission to company.